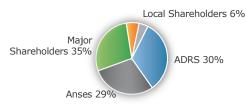
# Corporate Profile

Macro

**Banco Macro S.A (NYSE: BMA; Buenos Aires: BMA)** is a universal bank, with focus in low & mid-income individuals and small & mid-sized companies. The Bank started operating in 1985 as nonbanking financial institution and today has grown to be the private local bank with the largest branch network in the country. **Banco Macro** was initiated by the members of the **Brito & Carballo** families who are the actual major shareholders.

## Ownership Structure<sup>1</sup>



As of March 31, 2020.

1 - Total Shares Outstanding 639,413,408

# Strategy

- Operational and Commercial Efficience
- Growth through Profitability
- Inorganic Growth Opportunity
- Agressive Growth Focus
- Market Opportunities through Geography and Segment

# Timeline

2000 - 2016

2010 Banco Privado de Inversiones

2009 Merger Nuevo Banco Bisel

2007 Merger Nuevo Banco Suquía International Capital Markets

2006 Banco de Tucumán

NYSE IPO

Nuevo Banco Bisel

2005 Banco Empresario de Tucumán

2004 Nuevo Banco Suquía

2002 Banco Bansud

35% of Scotiabank Argentina

• 1990 - 1999

1999 Branches of Banco Mayo, Almafuerte, Mendoza and Israelita

National Bank

Regional Bank

Inicial Stage

Wholesale Bank

1998 Banco Jujuy

1996 Banco Macro acquired 3 banks in Argentina - Banco Misiones, Banco del Noroeste and Banco Salta

1994 First Wholesale Bank to Issue Equity

First Branch in Salta

Strategic Decision to Move into Retail

1992 First Wholesale Bank to Issue Debentures

1980 - 1989

**1989** Banco Macro Emerges as a Leading Wholesale Bank in Argentina

1988 Commercial Bank License

1985 Macro (Financial Company)

1970 - 1979

**1975** Hamburgo (Investment Manager)

# Nationwide Presence<sup>1</sup>



80% in Interior of Argentina 14% in Buenos Aires Province 6% in Buenos Aires City

#### Strongest Presence Outside Buenos Aires

Exclusive financial agent in 4 provinces: Salta, Misiones, Jujuy and Tucumán

463 branches throughout the country 1,538 ATMs 956 TAS 37 Service points

8,732 Employees 3,704,387 Retail Customers 86.940 Corporate Customers

Source: BMA

<sup>1</sup>As of March 31, 2020.

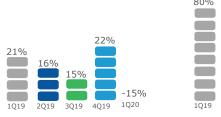
# Successful Business Model

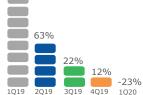


# Share Performance

Share refrontiance					
MACRO consolidated	1Q19	4Q19	1Q20		
Share Price (Ps.)	198.75	273.60	139.65		
ADR Price (USD)	45.75	36.25	16.98		
Average Shares out.(M)	639.0	639.0	639.0		
Shares Outstanding (M)	639.0	639.0	639.0		
Book value per Avg. out Share (Ps.)	153.00	177.00	186.00		
Earnings per Avg. out Share (Ps.)	6.15	9.60	11.07		
Market Cap (USD)	2.923	2,316	1.085		

## YoY Volume Growth





Loans to the Private Sector

Private Sector Deposits

#### Financial Performance

QUARTERLY INCOME STATEMENT - In Million Ps.	1Q19	4Q19	4Q20
Net Interest Income	19,961	25,527	21,302
Net fee income	5,130	4,616	4,431
Subtotal (Net Interest Income + Net Fee Income)	25,091	30,143	25,733
Net Income from financial instruments at fair value through P&L	-8,103	-279	-4,093
Income from assets at amortized cost	-27	60	853
Differences in quoted prices of gold and foreign currency	-44	1,472	532
Other operating income	4,798	1,011	1,099
Provision for loan losses	1,577	1,565	861
Net Operating Income	20,138	30,842	23,263
Employee benefits	4,852	5,588	4,726
Administrative expenses	3,238	3,693	2,674
Depreciation and impairment of assets	770	838	836
Other operating expenses	4,916	5,182	4,325
Operating Income	6,362	15,541	10,702
Result from associates & joint ventures	41	165	21
Result from net monetary position	3,200	-5,112	295
Result before taxes from continu- ing operations	9,603	10,594	11,018
Income tax	5,675	4,461	3,944
Net income from continuing operations	3,928	6,133	7,074
Net Income of the period	3,928	6,133	7,074
Net income of the period attributable to parent company	3,928	6,132	7,074
Net income of the period atributable to minority interest	0	1	0

ACCUMULATED ANNUALIZED RATIOS	1Q19	4Q19	1Q20	
Profitability & performance				
Net interest margin	24.8%	24.8%	19.2%	
Net interest margin adjusted (exc. FX)	24.8%	23.9%	18.7%	
Net fee income ratio	19.7%	10.6%	14.3%	
Efficiency ratio	25.3%	26.8%	39.8%	
Net fee income as % of A&G Expenses	77.8%	39.7%	36.0%	
Return on average assets	3.3%	3.8%	4.9%	
Return on average equity	13.8%	20.1%	27.3%	
Liquidity				
Loans as a percentage of total deposits	65.3%	84.0%	72.3%	
Liquid assets as a percentage of total deposits	66.0%	59.0%	66.0%	
Capital				
Total equity as a percentage of total assets	17.6%	23.6%	23.5%	
Regulatory capital as % of APR	27.7%	27.3%	32.0%	
Asset Quality				
Allowances over total loans	2.3%	2.3%	2.5%	
Non-performing financing as a percentage of total financing	2.0%	2.1%	1.4%	
Coverage ratio w/allowances	111.9%	106.1%	173.5%	
Cost of Risk	2.9%	1.8%	1.3%	

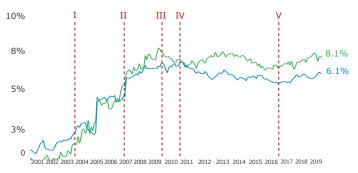
QUARTERLY BALANCE SHEET - In Million Ps.	1Q19	4Q19	1Q20	
Assets	596,076	478,241	506,782	
Loans	264,070	238,127	225,110	
Other assets	332,006	240,114	281,672	
Liabilities	491,169	365,204	387,712	
Deposits	404,437	283,368	311,315	
Other liabilities	86,732	81,836	76,397	
Shareholders Equity	104,907	113,037	119,070	

# Ratings

	Amount (USD)				Ratings <sup>1</sup>		
Denomination	Original	Oustanding	Maturity	Call Option	Coupon	Moodys	Fitch
Subordinated (Class A)	400	400	2026	2021	6.75%	Ca(hyb)	C/RR6
Peso Linked (Class B)	300(*)	300(*)	2022	-	17.50%	Ca	CC/RR4
Peso (Clase C)	3,207.50	2,413.00	2021	-	Badlar + 3.5%	B1.ar	NR

uivalent to AR\$ 4,620,570,000. As of June 30, 2020 AR\$ 1,731,379,000 of this issuance had been cancelled, bringing the \$ 2,889,191,000

### Market Share



Market share Loans to Private Sector

 Market share Private Sector Deposits

#### **Acquisitions:**

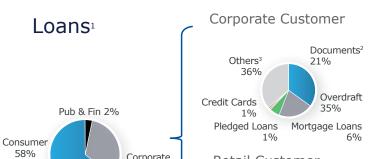
IV- Bisel I- Bansud V- Banco Privado II- Suguia III- Tucuman

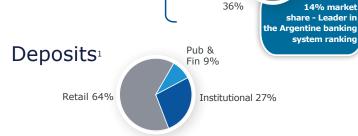
Retail Customer

Personal 47%

Others4 11% Mortgage 6%

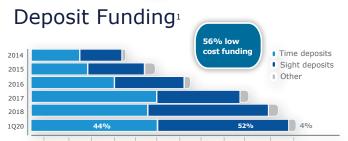
> Credit Cards 36%





Corporate

40%



0 10.000 20.000 30.000 40.000 80.000 100.000 140.000 190.000 200.000 280.000 310.000 Ps. Millions

#### Source BCRA/BMA

- 1- As of March 31, 2020
- 2- Factoring, check cashing advances and promissory notes
  3- Mostly structured loans (medium- and long-term)
  4- Including documents & overdrafts

# IR Contact

Jorge Scarinci - Chief Financial Officer Nicolás Torres - Investor Relations

www.ri-macro.com.ar investorelations@macro.com.ar